

Supporter Engagement & Legacy Manager

Job pack
October 2025

Ali, Turn2us service user

Welcome



Thank you for your interest in this role at Turn2us.

By taking your next step with us, you'd be joining an organisation where the work really matters. It matters to the parent who worries about keeping their children warm this winter. It matters to the colleague who falls ill and can no longer work. It matters to those of us who lie awake worrying about mounting bills. It matters to us because none of us should have to face these challenges alone.

We're looking forward to hearing from people who are deeply committed to our vision: a future where everyone in the UK has financial security so they can thrive. We should have enough money to cover the basics, enjoy our lives and plan for the future. We believe this is a basic right everyone should have, regardless of age, race, whether someone is gay, straight, trans, able-bodied, disabled, married or single.

You'd be joining a team who are determined to change the system that affects so many of us. I'm inspired every day by their depth of knowledge and curiosity, their highly competent humility, and their commitment to improving people's lives. From our programmes team, who work relentlessly to help people thrive, to those who create and manage our innovative online tools; our passionate team is determined to create lasting, tangible impact.

One good example of this is our Benefits Calculator. In 2023/2024, over 2.5 million calculations were completed using the tool. We know that 60% of those users (1.6 million) found new benefits they could apply for. Similarly, our new PIP Helper tool, built with people who have experience of claiming Personal Independence Payment (PIP), is helping people navigate a system described as "complex" and "exhausting".

We know that we can't do any of this alone. For our work to make the biggest possible difference, it must be shaped by the voices and insights of people with recent or current experience of financial insecurity – our co-production partners. Their expertise is the golden thread running through all our work: they know the system, and they know what needs to be done to change it. And this collaboration doesn't just happen on an individual level. We build partnerships with trusted, community organisations – deepening our impact and our understanding of what people need to thrive.

We know, too, that this expert, collaborative work is built on a foundation of a strong culture. At Turn2us we strive to create an environment where colleagues look forward to coming to work and feel truly valued for what they do. We should feel encouraged to try new things without fear of failure, but with a commitment to learn from mistakes. We should all be working with a sense of urgency to co-create change, with an understanding that we need to look after ourselves and each other.

Central to this, is creating a diverse and inclusive working environment. We know that Turn2us benefits hugely from colleagues with a range of backgrounds, who enrich our work with valuable, different perspectives and experiences. To nurture this and create an environment where everyone feels safe and seen, we take equity, diversity, inclusion and belonging (EDIB) very seriously. It's embedded in our organisational values and in our guiding principles, owned individually and collectively at all levels of the charity.

To encourage this diversity of thought and experience, we're open to people who would bring transferable skills to this role. Maybe you haven't walked a 'traditional' career path, but you've built the skills to do this role, and do it well. If you can demonstrate a clear commitment to our values and ethos, and a deep personal commitment to our vision, we'd love to hear from you.

Thomas Lawson,
Chief Executive, Turn2us
Chair, Elizabeth Finn Homes

Financial security goes beyond survival

At Turn2us, we see every day how the right support at the right time can transform lives. It can mean having enough money to put food on the table and pay the bills, and the ability to thrive, not just survive. We all need financial security.

Financial security involves having enough money to comfortably cover your monthly expenses, save for your future and, most crucially, recover from financial shocks.

We want to see a society where everyone has the right to financial security. Our ambition to bring about this change forms the backbone of our strategy.

But it's not enough for Turn2us to demand change from a society and economic system at the root of so much financial insecurity for so many of us. We also need to model the change we and many other partners know is needed.

Our previous strategy, which focused on the financial shocks caused by life-changing events, enabled us to build strong foundations for our evolving ambition. We have since strengthened our safeguarding practice and sharpened our focus on equity, diversity, inclusion and belonging (EDIB).

We increased the reach and outcomes of our products and services by co-producing them with people with in-depth experience of the problems we were trying to address.

Over the last three years we have listened to and worked alongside individuals and families who have steered us towards an emphasis on financial security – enabling people to thrive, not just survive.

The growing scale of suffering compels us to increase our focus on challenging an outdated, unfair economic system.

Whilst overhauling the current system will not be straightforward, there is a growing desire across civil society, the commercial sector, and parts of the state to work together to change the status quo so that more people can work together to overcome financial shocks and rebuild the strength and resilience of their communities.

We will join forces with a wide range of partners, facilitating (with others) a broad coalition for change.

As we progress through our strategy, we will take steps towards that goal of designing a fairer economy, working both with UK-wide decision-makers and the people and families at the centre of communities driving change.

At Turn2us, we're well-placed to broaden our reach, deepen our impact and help drive the necessary change.

Join us in building a better future for us all.

Case studies

You can read more about the people accessing our services here:

[Alicia ↗](#)

[Fergus ↗](#)

Background reading

[JRF UK Poverty 2023 ↗](#)

[SMC Measuring Poverty 2019 ↗](#)

Further information

[View our Annual Report & Accounts 2021/2022 ↗](#)

[View our Strategy and Purpose ↗](#)

About Turn2us



Our vision

Everyone in the UK has financial security so that they can thrive.



Our purpose

Our purpose is to offer support to those of us facing financial shocks and together we will challenge the systems and perceptions that cause financial insecurity.

We do not underestimate the scale of the challenge but we believe working together can achieve real change.



Our values

Financial security for all

It's not acceptable to us that we live in an unjust society where a financial shock becoming a financial crisis is more likely for those already facing barriers to thriving.

Everyone should have access to appropriate rights, resources and support. We actively tackle prejudice and barriers to access.

We face into the causes of financial inequality, challenging the status quo, ourselves and others in doing so.

We believe this is urgent. We will not stand by as another generation grows up without adequate money and the resources to thrive.

Listen, learn and improve

To be effective, we need to deeply understand people's experiences, the financial challenges they face, what's important to them and how best we, and others, can provide support through a financial crisis or shock.

We are on a constant cycle of listening, learning and looking to improve. This gives us confidence in our direction. Listening attentively to people's lived experiences. Learning from all we hear and all we experience. Looking to improve how we support, respond and progress.

We hold ourselves to account and want to be held to account by those we work with and serve. Each and every one of us has our own worth and value. And it is in the spirit of humility and equality that we hear, learn and improve the most.

Together we succeed

We are successful when we collaborate, co-create, partner and work together.

Financial hardship can happen to anyone and for many reasons. Everyone's needs and situation are unique. We make no assumptions, no judgements.

Financial exclusion can be complex and complicated so we must work together with those we serve as well as other partners.

Impatient

We can't rest until financial security is achieved for all. To create change so that people can thrive we need to be proactive, take initiative, create momentum and drive forward with energy, determination and conviction. This sense of urgency is at the heart of our culture and all we do.

How we work

Our three strategic priorities:

Offer high quality information and support. We will be led by people experiencing financial insecurity, the communities we work with and our partners, and our improvement focused evaluation, to develop integrated services people need.

Strengthen communities through place-based programmes. We will develop existing programmes and start new ones, designed by and rooted in communities across the UK. Led by local organisations and people with experience of financial hardship, we will address financial insecurity and economic injustice together.

Help build a fair economy through systems change. Building on our data, insight and learning, we will campaign to build an economy that includes everyone and that we can all contribute to. We will work in partnership to create new systems that build financial security for all.

Our three guiding principles:

Championing equity, diversity, inclusion and belonging (EDIB). We know black, Asian and minoritised ethnic communities, disabled people, women and those from LGBTQIA+ communities, are more likely to experience financial hardship. Being inclusive and creating belonging will be central to the way we run our own organisation, as well as the way in which we design and offer our services.

Upholding human rights. No one should have to choose between heating their home or feeding their children. Our grantmaking, for example, addresses these wrongs and upholds people's rights.

Working for a fair journey to net zero economy. We will explore ways to support a transition to net zero in 2050 that protects people's employment and shares the benefits of a healthier, greener economy.

Our three organisational foundations:

Our culture. We will model the change we want to see across the UK. Our work will be rooted in partnership, respect, humility and mutual support.

Our finances. We will make the best possible use of our assets and investments and ensure they are on a thoroughly ethical footing. We will improve the returns from our care home business, Elizabeth Finn Homes.

Our brand. How we present ourselves and how we are experienced by everyone we meet is crucial for the delivery of this strategy. Our name – Turn2us – is both an invitation to people who need support, and a challenge to those in power, to listen to those voices of experience.

What we do

Turn2us is a national charity offering practical help to people facing financial insecurity. In 2024:



Over **2.5 million people** completed a Turn2us benefits calculation.



1.6 million of Turn2us Benefits Calculator users found new benefits to apply for.



Turn2us made grants worth over a total of **£3.3 million** for almost **2,277 people** in financial need across the UK.



Over **950,000 searches** were completed using the Turn2us Grants Search tool.



Our Helpline received over **80,500 enquiries** from people needing support to access our services and those of others.



Syeda, Turn2us service user.

The cost of financial insecurity



Half the people who came to Turn2us for support (according to a survey of more than 2,000 Turn2us service users, carried out between 15 June and 20 July 2022), reported being left with nothing to live on each week after paying housing, council tax and utility bills.

Nationally, nearly a quarter of people (**24%**) run out of money for essentials either most months or most days, according to a survey in February 2023 by Survation, on behalf of the [Together Through This Crisis Coalition](#) ↗, of which Turn2us is a member.



Since August 2021, the Consumer Price Index inflation rate has soared from **0.7%** to **10.1%** in January 2023, with gas prices rising by **129%** in the year to January 2023. [See the Office of National Statistics data on inflation.](#) ↗



Those most likely to report feeling worried about these rising costs are women (**81%** compared with **73%** of men); those aged 30 to 49 years (**82%**); people with disabilities (**82%** compared with **75%** of non disabled people) and those who have children under the age of five (**90%** compared with **76%** of non-parents). [See the Office for National Statistics to data on the cost of living.](#) ↗



In 2022, there were an estimated **3.26 million** households in fuel poverty in England, which is projected to continue to rise to over **3.5 million** in 2023. [See the governments statistics on Fuel Poverty.](#)



The demand for credit has risen sharply as people try to bridge the gap between their incomes and their needs. As a result, people in the UK owed **£1,832.8 billion** in personal debt at the end of December 2022, a figure up by **£72.3 billion** from the end of the previous year. [See The Money Charity on their 2023 statistics.](#) ↗



Poverty rates for minoritised ethnic groups have been consistently higher than for white ethnic groups over the past 25 years. Since 2000/2001, poverty rates amongst black people have remained around **40%**. This is twice as high as the poverty rate for the white ethnic group which has been around **20%** since 2003/04. [See the Joseph Rowntree Foundation on their poverty rate statistics.](#) ↗

Our timeline

1897

Elizabeth Finn founds the Distressed Gentlefolks' Aid Association at the age of 72.

1904

The charity receives its first legacy from founding Chairman, **Colonel William Knolly**, of £450, which is £40,000 today.

1948

Shortly after the Second World War, there's a shortage of care homes for older people.

The charity buys a home in Surrey as well as two other care homes the next year.

1965

The charity opens its first care home in the North of England, Hampden House, which was also the first purpose built care home in Harrogate.

1999

Times are changing. Following talks with supporters, the charity changes its name from the Distressed Gentlefolks' Aid Association to the Elizabeth Finn Trust in honour of our founder.

2007

The number of people coming to us for help is increasing so we create a new service called Turn2us.

The service sets up a website and helpline to help people in financial hardship to access welfare benefits, charitable grants and other financial help, and trains volunteers, advisers and caseworkers to help those who need further support.

2008

Elizabeth Finn Care wins the 2008 Third Sector **Award for Innovation in Grant Making**.

2009

Turn2us is formally reintegrated with its parent charity, Elizabeth Finn Care.

The Charity reaches a major landmark as it has given away a total of **£130,000,000** in direct grants since its foundation.

2010

Elizabeth Finn Care wins a competitive bid from the City of Edinburgh Council to consolidate **35 poverty-related funds** into The Edinburgh Trust, a charitable fund for the people of Edinburgh.

Our timeline

2011

The Turn2us service grows in size with over five million people in financial difficulty using the service – this includes **over 100,000 calls** to the helpline since its foundation.

2012

The Turn2us online service receives the accolade of a **Nominet Internet Award** for being one of the best online charity initiatives in the UK.

2012

The work of Elizabeth Finn Care continues to grow with over **350 volunteers** providing face-to-face support to those seeking our help.

2013

Turn2us launches a new **Benefits Calculator** to take into account the greatest ever overhaul of the benefits system.

2015

We integrate all of our activities under the name **Turn2us**.

This is to help us make the biggest impact we can for people experiencing tough times.

We continue to give direct grants to people and their families under the name Elizabeth Finn Fund and The Edinburgh Trust.

2017

Turn2us launches the Response Fund to help people who have had a life-changing event in the last 12 months that has left them struggling financially.

2020

The charity launches its new purpose and three year strategy.

This coincides with the coronavirus outbreak and subsequent lockdown, which we respond to by raising over £2.4 million and awarding a record **£1.3 million in crisis grants** within just three months.

2022

125th Anniversary of Turn2us.

2023

Launch of the new Turn2us 2023-28 strategy 'Tackling Financial Insecurity Together'.

Matthew's story

“We try and cut back where we can over the school holidays because we aren't able to afford to go anywhere. Sometimes it feels like we are failing our children because we can't afford to take them on days out when on paper we have 'good jobs'.”

Matthew,
Turn2us service user



Matthew, Turn2us service user.

We are a single income household, my wife is training to be a nurse and I am a recently qualified teacher, we have two children. Our rent has increased, gas and electric has gone through the roof, fuel costs for us to travel to work keep going up.

I never thought we'd be in this position but I got in touch with a Turn2us adviser who gave me the confidence to apply for more universal credit and showed me how to use the benefits calculator – and they also offered an understanding ear.

I think more people should speak up about their experience, so many people must feel alone just like we did. This is why I have been helping Turn2us with media interviews and telling our story in different ways, for example telling our family story as a graphic in The Big Issue.

Finding different platforms to speak about being in work and still struggling helps get the message across that anyone can struggle, it's not our fault, but there is help out there.

From your hiring manager

It's 2025. No-one should be lying awake worrying about mounting bills. No child should be starting their school day cold and hungry. But the fact is, it's happening, and we want to end it.

Turn2us is a charity tackling financial insecurity across the UK. We offer practical support and information to help everyone thrive, and we're working to change the systems and perceptions that cause financial insecurity.

We're an ambitious charity, with a strategy to match, and ambitious income generation goals that will help us reach those most affected by financial insecurity. To help us achieve this, we're looking for an ambitious and proactive fundraiser ready for a challenge. You will have a strong background in Individual Giving and Legacy Fundraising in the charity sector, and will be able to help us to engage with more audiences to maximise our income. Your data-led approach will be key to developing clear strategies that improve response.

As Supporter Engagement & Legacy Manager you'll be responsible for engaging new and existing supporters and managing a suite of fundraising appeals to do this. You will be an essential part of our Supporter Engagement team working to grow our voluntary income and will help our growing charity achieve more impact for the millions of people facing financial hardship across the UK.

This pack provides information about our work, structure and our strategic plans for the future. You will also find specific details on the skills requirements for this role and information on how to apply.

If you think this role could be a good fit for you or you'd like to chat about it in more detail, we'd love to hear from you.

Caroline Carter,
Co-Head of Supporter Engagement

Meet the team



Co-head of supporter engagement
Tracey at a Turn2us workshop.

Income Generation at Turn2us is led by two teams, Supporter Engagement and Philanthropy & Partnerships. Both teams are responsible for securing the income that is needed to ensure that Turn2us is able to meet the plans laid out in our operational plan at the outset of each financial year.

Supporter Engagement has three distinct income streams - Individual Giving, Legacy Giving and Community. Individual Giving focuses on engaging new supporters to the charity as well as developing relationships with existing supporters – managing appeals and stewardship to increase voluntary income through one off cash gifts and regular gifts. Legacy Giving focuses on increasing gifts in wills. Community Fundraising raises money from supporters through events, community fundraising and from the mix of challenge events available for supporters to participate in – such as the London Marathon.

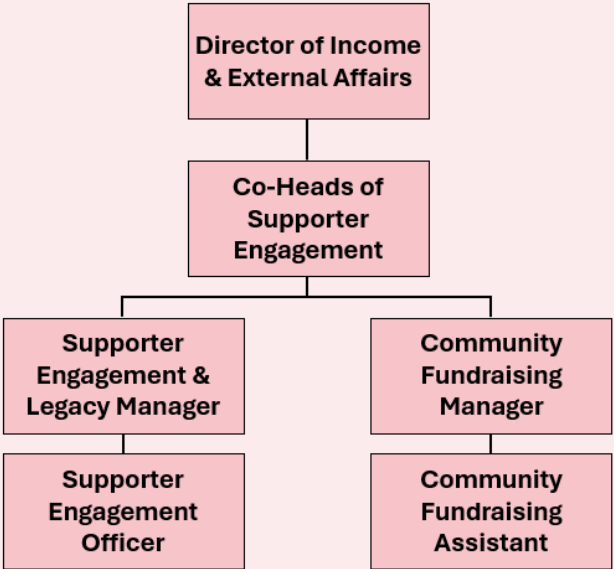
Philanthropy & Partnerships' emphasis is on working with a much lower number of high-value supporters and encompasses teams which specialize in securing income from corporate partners, trusts and foundations and individual philanthropists.

Both teams' work is dedicated to bringing in funds that meet the costs that we've committed to spend in this financial year. In practice, this means that by reaching our budgetary targets, we are able to ensure that all pre-agreed programmatic work can go ahead as planned and ensure that the charity remains on a firm financial footing.

"Since joining Turn2us, I've felt welcomed and supported to grow in my role. Our team is collaborative and creative, and I've particularly valued the encouragement and guidance I've received. It's rewarding to know the work we do directly helps people experiencing financial insecurity, and there's a real sense of purpose and compassion across the organisation. Being part of this team means having the space to develop, contribute ideas, and feel proud that our efforts make a real difference in people's lives."

Amber,
supporter
engagement
officer

Supporter Engagement (Income & External Affairs Directorate)



Job description

Supporter Engagement & Legacy Manager

Job title:	Supporter Engagement & Legacy Manager
Department:	Supporter Engagement Team, Income & External Affairs Directorate
Reports to:	Head of Supporter Engagement
Location:	Hybrid: Turn2us London Hub (Farringdon) & homeworking
Direct Reports:	Supporter Engagement Officer
Contract type:	Permanent, full-time

Purpose of role

You will be responsible for supporting the strategic direction, operational plans and effective management of Turn2us's giving programmes from individuals, including appeals, regular giving, and legacies, maximising net income from new and existing income streams.

You will play a key role as we seek to reignite our legacy programme and grow overall individual giving income to help ensure long-term support for those facing financial difficulty.

Your role will focus on creating a new multi-year strategy to build and manage a new legacy programme for Turn2us, in addition to growing awareness and supporters in our legacy pipeline, as well as working with the Head of Philanthropy to create a plan of stewardship activities and events for our legacy and wider supporter groups.

You will be responsible for the project management and implementation of all supporter engagement activity, acquisition, and legacy marketing activities, ensuring all activity is optimised and campaigns include enhanced digital and social media content.

Reporting to the Head of Supporter Engagement and managing the Supporter Engagement Officer, you will develop a multi-year plan to rebuild legacy income and a pipeline of legacy supporters, including re-engaging the EFHL care home staff, major donors, County Committees, and direct marketing efforts to various Turn2us supporter and audience groups. The Individual Giving and Legacy Strategy should also include acquisition efforts, work with solicitors, and other key partners like Royal London.

The successful candidate will have experience of managing direct marketing campaigns in a charity environment as well as proven ability to manage successful legacy marketing campaigns. They will have significant experience stewarding legacy donors and be adept at communicating the impact of a legacy gift, as well as having line management experience. The ability to make a strong case for supporting Turn2us' key areas of work is crucial, as is an aptitude for proactively turning new prospects into legacy supporters.

The successful candidate will also be a self-starter who is comfortable proactively building new strategies from a relatively small pool of supporters and is experienced testing different tactics to establish the best practice for Turn2us.

Key responsibilities and accountabilities

Work with the Head of Supporter Engagement to plan and oversee retention and acquisition campaigns to ensure they are delivered to a high quality, and meet income and expenditure targets. Create KPIs and income targets, and measure and report on progress against the Individual Giving and Legacy Strategy, making data-driven decisions, and adjusting the approach as required.

- Further the Individual Giving and Legacy Strategy ensuring that digital response is optimised as a primary opportunity to respond.
- Work with the Head of Supporter Engagement to develop and implement a multi-year Individual Giving and Legacy Strategy to build a strong legacy pipeline, ensuring annual income targets are consistently met or exceeded and that funds raised support Turn2us priorities.

- Help develop a multi-year Individual Giving and Legacy Strategy encompassing tailored legacy marketing and outreach activities to existing supporter & audience groups, major donors, and key partners like EFHL, County Committees and Royal London; ensuring that the strategy supports and meets the goals of the wider organisation's overall strategic plan.
- Work with the Head of Philanthropy to develop key communications and activities that demonstrate the impact of major gifts to major supporters, working closely with the Director of Income and External Affairs and colleagues across the organisation.
- Ensure close working across the organisation, and in particular with the Programmes & Partnerships Directorate, and Impact, Digital & Data Directorate, to create innovative ways to demonstrate impact and build collaborative approaches to funding.
- Maintain up-to-date knowledge on sector and market trends and the legal environment impacting legacy fundraising, and ensure compliance with standards determined by Fundraising Regulator and others.
- Create a legacy stewardship plan and manage the portfolio of legacy supporters and prospects to secure and retain legacy gifts.
- Create clear supporter journeys for new and existing supporters, legacy donors and prospects, partnering across the Income & External Affairs Directorate and developing bespoke events and activities.
- Write and coordinate the delivery of persuasive legacy marketing, cultivation and stewardship materials which engage prospects and articulate the value, impact and importance of Turn2us' work.
- Maintain meticulous records of all donor and prospect activities on our CRM and work closely with the Legacy Administrator to ensure all income is properly received, recorded and reported on in both finance and supporter databases.
- Ensure that commitments made are deliverable and delivered.

- Coordinate and communicate approaches and actions with key stakeholders and colleagues where appropriate.
- Manage and develop the Supporter Engagement Officer, carrying out regular supervision meetings and annual appraisals.

Build excellent working relationships with colleagues across the organisation, including senior leadership and key partners.

- Strengthen and create new working relationships with key partners, including EFHL, County Committee members, Royal London and other partners to create strategic legacy opportunities.
- Work with other members of the Income Generation team to create a considered, long-term strategy to improve joint communications with EFHL and to foster new relationships from the care home residents and families.
- Proactively engage with counterparts from the Programmes & Partnerships Directorate, and Impact, Digital & Data Directorate, to develop innovating legacy communications and ideas.
- Work with others in the Income & External Affairs Directorate and the Co-production Manager to build a bank of personal stories from both users and supporters to create compelling supporter appeals and communications.

Adhere to internal processes and procedures for fundraising, reporting, financial management, and information management across the Philanthropy Team.

- Be accountable for ensuring that the CRM database is maintained and updated correctly.
- Be responsible for ensuring all legacy activities and communications follow appropriate due diligence processes.
- Manage expenditure and work with the Head of Supporter Engagement on budget management and pipeline reporting.
- Work with the Legacy Administrator to update quarterly income forecasts and monthly pipeline reports.



Director of income and external affairs Claire and head of philanthropy and partnerships Connor at a Turn2us event.

Contribute to a supportive, high-performing, and collaborative working culture within the Directorate to meet our shared income targets and KPIs and help build a culture of learning and improvement.

- Work across the Directorate to identify areas of collaboration for the whole programme and other shared events and activities that support overall donor growth and stewardship.
- Contribute to process improvements, best practices, and other resources leading to improved quality of funding approaches.
- Support the Head of Supporter Engagement in the implementation of the Individual Giving and Legacy Strategy.
- Adhere to all charity organisation standards, policies and procedures.
- Comply with the data protection regulations, ensuring that information on prospects and donors remains confidential.
- Carry out our business activities in a way which complies with our policies on safeguarding and EDIB.

These are the normal duties, which the Charity requires from the position. However, it is necessary for all staff to be flexible and all employees will be required from time to time to perform other duties as may be required by the Charity for the efficient running of the charity. This Job Description is non-contractual. It will be reviewed from time to time and may be subject to change.

At Turn2us, we are committed to protecting personnel, children, adults, and service users from any harm arising from each other, themselves, our activities, or organisational failings whilst in contact with us. The post holder will be required to follow the safeguarding policy and will be responsible for integrating safeguarding into all aspects of their work.

The post holder will be expected to ensure that their work complies with contractual terms and conditions, the Charity's policies and procedures and key legislation, such as data protection and charity law.

Community fundraising manager
Claire, presenting.



Person specification

Supporter Engagement & Legacy Manager

Skills

- Excellent organisation skills, time management and multi-tasking skills.
- Excellent communication (oral and written) and interpersonal skills with the ability to deal with a diverse range of internal and external stakeholders and a passion for delighting supporters.

Knowledge

- Knowledge of fundraising laws and regulations in relation to data protection and compliance.
- Extensive knowledge of the Institute of Fundraising Code of Practice.

Experience

Desirable:

- Experience of managing direct marketing campaigns in a charity environment as well as direct experience of overseeing a legacy strategy to build or re-invigorate a legacy pipeline.
- Experience of managing external agencies and suppliers (creative agencies, telemarketing agencies, copywriters, professional fundraising agencies, media buying).
- Experience of detailed analysis and evaluation of activities.
- Experience of developing digital communications.
- Strong experience of legacy fundraising with a proven track record of meeting or exceeding six or seven figure annual legacy income targets.

- An outstanding track record and aptitude for creating meaningful connections with high-value prospects and partners, and ability to navigate sensitive conversations.
- Experience planning and executing annual stewardship activities and events.
- Extensive experience working with non-fundraising colleagues to strengthen fundraising activity.
- Management or mentorship of staff and/or volunteers.
- Previous budget and KPI management experience including preparation of annual fundraising strategies, plans and reports.

Personal Attributes

- A proactive self-starter who is comfortable working alone but can also be a team player with an interest in accomplishing shared goals and the ability to inspire, influence and engage internal and external audiences positively.
- Ability to take a hands-on approach in a rapidly changing environment, adapting as necessary to carry out a range of tasks, ranging from writing and coordinating communications to strategic planning and management of the legacy programme.

Turn2us is fully committed to equity, diversity and inclusion in our sector. We want this to be reflected in the diversity of the people who work for us and we are interested in applications from people from varied backgrounds.

Benefits calculator product owner
David and group head of finance
Barbara at a Turn2us workshop.



How to apply

If you are interested in applying, please click on this [Link 7](#) which will take you to our Applied platform, which supports Turn2us to recruit people free of bias. As part of the application process, you will be asked to complete some questions which are linked to the requirements of the role. These will be blind-reviewed, and the scoring of these will determine whether you move forward in the process.

You will also be asked to submit personal details including diversity data. All diversity data will be treated as confidential. Those involved in the selection process will NOT have access to it. The information given by candidates will be solely used for the purpose of improving the recruitment process.

Turn2us is an equal opportunities employer and welcomes applications from members of all communities. It is committed to equality of opportunity, inclusion and diversity. We encourage and welcome applications from all parts of the community regardless of age, disability, sex, gender reassignment, sexual orientation, pregnancy and maternity, race, religion or belief and marriage and civil partnerships.

Turn2us particularly welcomes applications from those who have had experience of poverty themselves or of tackling poverty.

At Turn2us, we are committed to protecting personnel, children, adults, and service users from any harm arising from each other, themselves, our activities, or organisational failings whilst in contact with us. More information on our safeguarding policy can be found on our website.

Please let us know if you will require any reasonable adjustments should you be called for an interview.

Please note that all job offers are subject to 2 – 3 satisfactory references and a disclosure satisfactory to Turn2us from the Disclosure & Barring Service (DBS).

[Please read our privacy policy here.](#)

Noemi, Turn2us service user.



Interviews & Adjustments

What to expect from an interview at Turn2us



A first-round interview will typically last around 45 minutes, and will take place online, over Microsoft Teams.

We will send you a list of the interview panel members in advance, as well as a list of the areas that will be covered by the interview questions.

We'll ask you a set series of questions, and there will also be time at the end for you to ask us any questions you have about the role.

Some roles may also require a task to be completed in advance or during the interview; your interview confirmation email will provide all the details on this.

During the interview, it's fine to ask the panel to repeat a question, or to take a moment or two to think before answering.

We want you to feel as comfortable as possible during the interview so please don't worry about your background interview space - we know this can be a challenge with remote working!

Second-round interviews take place in-person, either at the Turn2us London Hub or the Turn2us Edinburgh Hub. The second interview is meant to be an informal conversation between you and the interview panel to see if the fit is right on both ends, so we will not share interview questions in advance of this.

How to prepare for an interview



Make sure you have access to the internet, a working webcam, and a computer or headphones with a microphone.

Prepare well – read about the role you applied for and Turn2us before you sit down for your interview.

Consider how your values fit with Turn2us' purpose, and bring this to life in your answers.

Think of examples of when you've demonstrated the behaviour or skills needed for this role in a previous role or in your personal life.

Prepare any questions you have for the panel ahead of time.

Questions you ask the panel aren't scored as part of the interview so make sure you're asking questions that will help you decide whether the role is right for you.

Reasonable adjustments



If you are invited to an interview, and you have a disability or long-term health condition, please let us know if there is anything we can do or should have in mind to help you participate in the interview.

Please inform us of your reasonable adjustment needs when filling out your application, and/or if you are invited to a first interview.

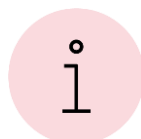
This information will be shared with the interview panel to ensure appropriate adjustments are made.

We're very happy to make adjustments to ensure any accessibility requirements are met.

Examples of reasonable adjustments we can provide include:

- Sending you this job pack in a Microsoft PowerPoint or Word format.
- Sending you the full interview questions in advance, instead of interview question areas.
- Copying the interview questions into the Microsoft Teams chat during your interview.
- Turning on captioning during your interview.
- Giving you more time to complete a task during your interview.
- Changing the interview location to accommodate accessibility needs.

Things to remember during the interview



Relax and take time to think about a question before you answer it.

Ask for clarification if you don't understand a question.

We won't ask you trick questions or try to 'catch you out'. All the questions we ask you will be relevant to the job.

If you have any technical problems during the interview, let us know.

If you cannot attend any of the offered interview slots, please let us know – please note we cannot guarantee we will be able to provide an alternative slot, but we will try our best to!

Staff Benefits

To read the full list of benefits of working at Turn2us, please visit the jobs page of our website [linked here ↗](#).

Annual Leave

- If you join us at Turn2us, you will start on 25 days annual leave per annum (pro-rata for part time workers). Each year on the month you joined, you will receive an additional day of leave up to a maximum of 30 days. On top of this you will receive bank holidays.

Volunteer Days

- The charity offers 2 volunteering days per year to allow staff to gain experiences and skills outside of work. Examples could include volunteering at a food bank, helping in a school or becoming a trustee at another organisation.

Employee Support

- Confidential counselling line provided through our employer's liability insurance policy with Ecclesiastical.

Flexible Working

- We offer flexible working patterns, both in terms of hours and remote working. Please note that all employees are required to work from the office a minimum of 4 days a month on a weekly basis. Some roles may be required to be in the office more often than this and this will be agreed with the hiring manager upon starting at Turn2us.

Commitment to diversity & inclusion

We welcome applications from anyone regardless of their age, experience, disability, ethnicity, heritage, sexuality, gender and socio-economic background. We particularly welcome applications from black, Asian, and minority ethnic candidates, disabled candidates and trans people, as these groups are underrepresented within our organisation.

Turn2us is deeply committed to inclusive working practices, so during the application process we commit to:

- Making any reasonable adjustments.
- Providing this job pack in a Word document format on request, for anyone who finds Word documents more accessible.
- Sharing interview questions or areas of discussion ahead of interviews.



Group head of IT Sophia, and grant search product owner Christelle.

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